

# **Jo Concierge**

## **Partnership Presentation & Proposal**



June, 2012

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# Who We Are

**We are a Jordanian company that will be offering premium services to our members in various fields. In return we will be charging a nominal annual membership fee obtained from those interested in our services. We will be issuing a membership card for each member and we are due to launch our services mid June, 2012.**



# Our Services

- **House Maintenance**
- **House Cleaning**
- **Personalized Delivery Services**
- **Hotel & Restaurant Bookings**
- **Travel Arrangements**
- **Exclusive Car Hire**
- **Elite Airport Transfers**
- **Document Re-issuance**
- **Event Management Services**



# How Will We Operate

**We have a strong team of dedicated tele-concierge agents that will receive calls from 8am – 2am, 7 days a week (to become 24/7 when needed). All of our requests will be handled through our dedicated concierge line ([+962-6-500-1600](tel:+962-6-500-1600)) or website, which is currently under construction ([www.concierge.io](http://www.concierge.io)).**

**We at Jo Concierge will ensure that each request will be given the utmost attention and will be handled as if it was our only request. A tracing system is in place for proper follow up to take place before, during and after any request is made.**



# **Why Jo Concierge**

**EXCELLENCE**

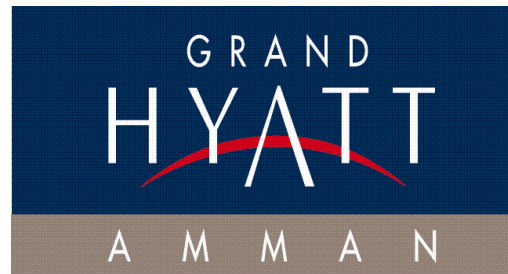
**In addition to offering premium services at low costs, our cardholders will also gain from our partnerships with various restaurants, hotels, florists, spas, beauty centers and selected retail shops through value programs and promotions.**

**We expect that an active user should save a considerable amount of money through such partnerships which will reflect instant value to the members. We have in excess of 50 contracted venues as part of our network and we are looking to increase that to around 100 by end of 2012.**



# Current Partners

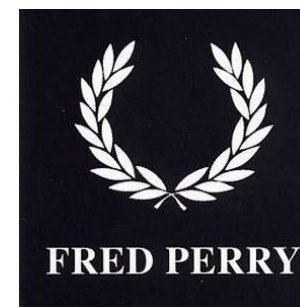
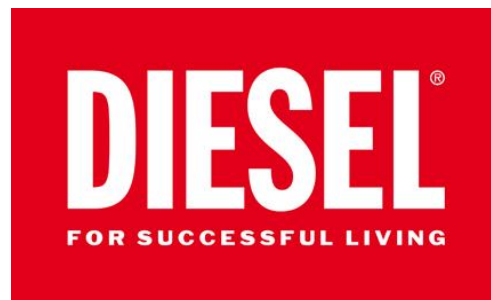








Salvatore Ferragamo



*Chopard*



*Imseeh*  
*Jewelers Since 1957*

*Darwazeh Fabrics*



maison milou

زاهي داروازہ و شریکاء  
Zahi Darwazeh & Co.



*Living*  
Darwazeh Living



**SHARP**



# Financial Proposal

**We have studied the market thoroughly and have priced our membership to accommodate the spending behavior in such a volatile market.**

**We will be selling our annual membership to the public at JD 100 (subject to sales tax) and we will be delighted to discuss any corporate deal where the membership price will vary according to the number of agreed upon memberships.**



# Development Plans

**At Jo Concierge we believe in continuous growth. We plan to expand (by introducing Jo Concierge Platinum) and play a more regional role by end of 2012. Our aim is to be active in major destinations worldwide in early 2013 through strategic partnerships. We are currently discussing terms with a global partner that will give us access to special rates and privileges in over 50,000 hotels worldwide.**

**In the meanwhile, we can assist our members with any special request in major cities around the Middle East, Europe, Asia and USA through our contacts (charges may apply).**



**Thank  
You**